

2017 BE-120

BENCHMARK SURVEY OF TRANSACTIONS IN SELECTED SERVICES AND INTELLECTUAL PROPERTY WITH FOREIGN PERSONS



Webinar hosted by

Damon Battaglia and Makia Riley

Bureau of Economic Analysis, Services Surveys Branch

- Purpose of BE-120 survey/regulations/importance
- Why did you receive this survey?
- Accessing the survey
- Types of transactions covered/not covered
- Changes to services and Intellectual Property (IP) categories
- New requirements for reporting manufacturing services
- Schedules D and E – remote services
- Using the eFile system
- Reporting on mandatory schedules A-C
- Questions and answers

- The BE-120 is used to measure the size and significance of services trade between U.S. and foreign persons.
- A BE-120 survey is required to be submitted by all persons that had sales to foreign persons or purchases from foreign persons in the covered services and intellectual property (IP) categories during their fiscal year ending in 2017, regardless of whether or not they have been contacted by BEA.
- BEA uses the BE-120 data to compile and improve the U.S. economic accounts:
 - Services component of the U.S. International Transactions Accounts (ITAs)
 - Gross Domestic Product (GDP)

The data are needed to:

- Monitor U.S. cross-border transactions in intellectual property and selected services
- Analyze the impact on the United States and foreign economies
- Support U.S. international trade policy
- Assess and promote U.S. competitiveness in international trade in services
- Improve the ability of U.S. businesses to identify and evaluate market opportunities

Why Did You Receive Notification to Complete this Survey?

PMB No. 0608-0058: Approval Expires 10/31/2014 **BEA USE ONLY** Control number

FORM BE-120

BENCHMARK AND INTELLECTUAL PROPERTY SURVEY

Name and address of U.S. Reporter – Enter or correct as necessary

10001 1 Company name

10002 1 Attention

10003 1 Street

10004 1 City

Complete and file this form or file electronically. Assistance is available at (202) 606-5558.

How to file:

Step 1. Verify or correct name and address.

Step 2. Complete Part 2 and Schedule.

Step 3. File the completed form by June 30, 2018.

By filing electronically at: www.bea.gov/efile

mailing to: Bureau of Economic Analysis, Direct Investment Division, BE-50 (SSB), 4600 Silver Hill Rd., Suitland, MD 20746

delivering to: Bureau of Economic Analysis, Direct Investment Division, BE-50 (SSB), 4600 Silver Hill Rd., Suitland, MD 20746

faxing form to: (301) 278-9500

or e-mailing to: be120@bea.gov

Part 1 – U.S. Reporter Information

1. Person to consult concerning this report

10007 1 Name

10008 1 Title

10009 1 Telephone number ()

10010 1 FAX number ()

10011 1 E-mail address

2. May we use e-mail to correspond with you regarding questions relating to this form, including questions that may contain confidential information? (Note: E-mail is inherently confidential. We will treat all e-mail as confidential but your e-mail is not against interception by a third party.)

10012 1 ☐ Yes

10013 2 ☐ No

FORM BE-125 (REV. 08/2016)

2017 ANNUAL SURVEY OF MANUFACTURING AND INTELLECTUAL PROPERTY

Due Date: May 31, 2018

Electronic Filing: Go to www.bea.gov/efile for details

Mail reports to: Bureau of Economic Analysis, Direct Investment Division, BE-59(A), 4600 Silver Hill Road, Washington, DC 20233

Deliver reports to: Bureau of Economic Analysis, Direct Investment Division, BE-59(A), 4600 Silver Hill Road, Suitland, MD 20746

Fax reports to: (301) 278-9500

Assistance: E-mail: be125@bea.gov, Telephone: (301) 278-9418, Copies of form: www.bea.gov/data

Please include your Reporter Identification Number with all requests.

Instruction Booklet — Contains additional instructions

Who must report — Form BE-11A must be filed by each Data on Form BE-11A pertain to the fully consolidated U.S. CONSOLIDATE OPERATIONS OF FOREIGN AFFILIATES on Forms BE-11B, BE-11C, or BE-11D.

Monetary Values — Report in U.S. dollars rounded to the nearest \$100,000. If amount is \$1,334,891.00, report as \$1,335,000. If an item is between + or – \$500.00, enter "0." Use parentheses for negative values.

MANDATORY CONFIDENTIALITY PENALTIES

This survey is being conducted under the International Trade Statistics Act, 19 U.S.C. 2655, 2 provides that your report contains confidential information. See page 11 for additional information.

CONTACT INFORMATION

Provide information of person to consult about this report

Name

Street 1

Street 2

City

State

NOTE: BEA uses a Secure Messaging System to correspond with you regarding questions relating to this form. We may use your e-mail address for survey-related announcements and not include any confidential business or personal information.

CERTIFICATION

The undersigned official certifies that this report has been prepared accurately except that, in accordance with Instructions Part 1, the report may contain confidential information.

Signature of Authorized Official

Name

Signature of Authorized Official

Name

FORM BE-15A (REV. 12/2016)

2016 ANNUAL SURVEY OF MANUFACTURING AND INTELLECTUAL PROPERTY

Due date: May 31, 2017

Electronic filing: www.bea.gov/efile

Mail reports to: U.S. Department of Commerce, Bureau of Economic Analysis, Direct Investment Division, BE-49(A), 4600 Silver Hill Rd, Washington, DC 20233

Deliver reports to: U.S. Department of Commerce, Bureau of Economic Analysis, Direct Investment Division, BE-49(A), 4600 Silver Hill Rd, Suitland, MD 20746

Fax reports to: (301) 278-9500

Assistance: E-mail: be15a@bea.gov, Telephone: (301) 278-9247, Copies of blank forms: www.bea.gov

Include your BE-15 Identification Number with all requests.

Have you been notified that you must file a BE-15A? If so, you must file a BE-15A, BE-15B, BE-15C, or BE-15D.

Who must file BE-15A: Those majority-owned U.S. affiliates with any of the following:

- Total assets
- Sales or gross operating revenues
- Net income

If you do not meet the filing criteria above, another person may be required to file. For more information on filing requirements, visit www.bea.gov. Certain private funds may be exempt from filing. See page 11 for details.

MANDATORY CONFIDENTIALITY PENALTIES

This survey is being conducted under the International Trade Statistics Act, 19 U.S.C. 2655, 2 provides that your report contains confidential information. See page 21 for more details.

CONTACT INFORMATION

Provide information of person to consult about this report

Name

Street 1

Street 2

City

State

NOTE: BEA uses a Secure Messaging System to correspond with you regarding questions relating to this form. We may use your e-mail address for survey-related announcements and not include any confidential business or personal information.

CERTIFICATION

The undersigned official certifies that this report has been prepared accurately except that, in accordance with Instructions Part 1, the report may contain confidential information.

Signature of Authorized Official

Name

Signature of Authorized Official

Name

ECMU-LI (03-05-2018)

UNITED STATES DEPARTMENT OF COMMERCE
Economics and Statistics Administration
U.S. Census Bureau
Washington, DC 20233-0001
OFFICE OF THE DIRECTOR

A Message from the Director

We need your help for most measures of comprehensive data for you to prepare business plans.

Website: www.bea.gov

Authentication Code: []

Due Date: []

Contact: []

1. Sign in OR register

2. Add your authentication code

3. Report by clicking on the sessions to complete

YOUR RESPONSE

estimate each survey depending on your response about the authority, this letter.

For assistance with customer help line a

Thank you in advance for your response to measure America's growth.

Sincerely,

Ron S. Jarmin

Ron S. Jarmin
Performing the Non-Exclusive Functions and Duties of the Director

United States Census Bureau

census.gov

Daily Busin

May 15, 2017

Inetrode Lands \$50 Million

New York- Inetrode executives announced today that the company has landed a contract with Jiaping Engineering to overhaul its wind turbines. The multi-year deal is estimated at \$50 million, imp

How to Access the Survey



- Download

www.bea.gov/be120 – download a fillable pdf of the survey

- Email

be-120@bea.gov – forms will be returned by email auto-reply

- File electronically

<https://www.bea.gov/efile> – file securely online

Mandatory Reporting Thresholds



- Had sales to foreign persons in any of the transaction types covered by the survey
 - If more than \$2 million of combined, covered sales to foreign persons – must complete Schedules A, C, and/or D as applicable.
- Had purchases from foreign persons in any of transaction types covered by the survey
 - If more than \$1 million of combined, covered purchases from foreign persons – must complete Schedules B and/or E as applicable.
- If contacted by BEA – You **MUST** complete the survey through question 7 on page 8, even if you did not have any transactions, or had transactions below the thresholds indicated above.

What Transactions are Reportable



Services and IP transactions between U.S. and foreign persons

What Transactions are Reportable

Complete list of covered transactions are on pages 6 and 7 of the survey

Determination of Reporting Status (Intellectual Property)

REPORTING INSTRUCTIONS – Table 1 (below) lists the types of reportable intellectual property transactions covered by this survey. For each type listed, enter the U.S. Reporter's total transactions with foreign persons during the reporting period identified in question 1 of the survey. Enter the U.S. Reporter's total sales to foreign persons in column 3, and the U.S. Reporter's total purchases from foreign persons in column 4.

NOTE: Sales and purchases include accrued receipts and payments related to intellectual property. Definitions of the types of intellectual property transactions covered in **Table 1** can be found on pages 24 and 25 of the General Instructions.

IMPORTANT – Report amounts in thousands of U.S. dollars (omitting 000).

Round amounts of less than \$500.00 to 0. Do not enter amounts in the shaded portions of each item.

EXAMPLE: If amount is \$1,334,891.00, report as:

| | Bil. | Mil. | Thous. | Dols. |
|---|------|------|--------|-------|
| 1 | \$ | 1 | 335 | 000 |

Distribution of Intellectual property sales and purchases by types of rights conveyed

Transactions for intellectual property rights (previously reported under transaction codes 1 through 8 on this survey) must be reported based on the types of rights conveyed with each transaction. Sales to, or purchases from, foreign persons related to intellectual property rights typically fall into three categories: rights to use, rights to reproduce and/or distribute, and outright sale or purchase of the intellectual property.

EXAMPLE: Sales to foreign persons for rights related to the distribution of pharmaceutical products should be reported as "Rights related to the use of a patent, process, or trade secret to produce and/or distribute a product or service" which corresponds with transaction code 1.1 as shown in Column 1 of **Table 1** below.

Table 1 Transactions With Foreign Persons Related to Intellectual Property Rights

| Transaction code (1) | Transaction type (2) | Total sales to all foreign countries (3) | Total purchases from all foreign countries (4) |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|---------------------------------------------------|
| | Rights related to patents, processes, and trade secrets | | |
| 1.1 | Rights related to the use of a patent, process, or trade secret to produce and/or distribute a product or service 21001 | 1 \$ 000 | 2 \$ 000 |
| 1.3 | Outright sales or purchases of proprietary rights related to patents, processes, and trade secrets 21002 | 1 000 | 2 000 |
| | Rights related to books, music, etc. | | |
| 2.1 | Rights to use books, music, etc., including end-user rights related to digital content 21003 | 1 000 | 2 000 |
| 2.2 | Rights to reproduce and/or distribute books, music, etc. 21004 | 1 000 | 2 000 |
| 2.3 | Outright sales or purchases of proprietary rights related to books, music, etc. 21005 | 1 000 | 2 000 |
| | Rights related to trademarks | | |
| 3.1 | Rights to use trademarks 21006 | 1 000 | 2 000 |

Determination of Reporting Status (Services)

REPORTING INSTRUCTIONS – Table 2 (below) lists the types of selected services transactions covered by this survey. For each type listed, enter the U.S. Reporter's total transactions with foreign persons during the reporting period identified in question 1 of the survey. Enter the U.S. Reporter's total sales to foreign persons in column 3, and the U.S. Reporter's total purchases from foreign persons in column 4.

NOTE: Definitions of the types of selected services transactions covered in **Table 2** can be found on pages 26–30 of the General Instructions.

Table 2 Sales and Purchases of Selected Services with Foreign Persons

| Transaction code (1) | Transaction type (2) | Total sales to all foreign countries (3) | Total purchases from all foreign countries (4) |
|-------------------------|-----------------------------------------------------------------------------------------------------|---------------------------------------------|---------------------------------------------------|
| 9 | Accounting, auditing, and bookkeeping services 31001 | 1 \$ 000 | 2 \$ 000 |
| 10 | Advertising services 31002 | 1 000 | 2 000 |
| 11 | Auxiliary insurance services 31003 | 1 000 | 2 000 |
| 12.1 | Computer software, including end-user licenses and customization services 31004 | 1 000 | 2 000 |
| 12.2 | Cloud computing and data storage services 31005 | 1 000 | 2 000 |
| 12.3 | Other computer services 31006 | 1 000 | 2 000 |
| 13 | Construction services 31007 | 1 000 | 2 000 |
| 14.1 | News agency services (excludes production costs related to news broadcasters, see code 42) 31008 | 1 000 | 2 000 |
| 14.2 | Other information services 31009 | 1 000 | 2 000 |
| 15 | Education services 31010 | 1 000 | 2 000 |
| 16.1 | Architectural services 31011 | 1 000 | 2 000 |
| 16.2 | Engineering services 31012 | 1 000 | 2 000 |
| 16.3 | Surveying, cartography, certification, testing, and technical inspection services 31013 | 1 000 | 2 000 |
| 17 | Financial services 31014 | 2 000 | 000 |
| 18 | Industrial engineering services (report in 16.2) | | |
| 19.1 | Maintenance services 31015 | 1 000 | 2 000 |
| 19.2 | Installation, alteration, and training services 31016 | 1 000 | 2 000 |
| 20 | Legal services 31017 | 1 000 | 2 000 |
| 21.1 | Market research services 31018 | 1 000 | 2 000 |
| 21.2 | Public opinion polling services 31019 | 1 000 | 2 000 |
| 21.3 | Other management, consulting, and public relations services 31020 | 1 000 | 2 000 |
| 22 | Merchanting services (net receipts) 31021 | 1 000 | |

- Transactions should be reported on an accrual basis
- Exception – Telecommunication services should be reported on a settlement basis

Do not report:

- Goods trade (exceptions apply to construction services).
- Transportation services (except satellite launch services)
- Taxes, penalties, fines, gifts, grants
- Income on financial instruments
- Travel-related services
- Compensation paid to foreign employees, or to U.S. employees by foreign affiliates/foreign parent group.

Do not report:

- Transactions between the U.S. Reporter's foreign affiliates and other foreign persons.
- Transactions between other U.S. persons and foreign affiliates of the U.S. Reporter.
- Transactions between the U.S. Reporter's domestic operations and other U.S. persons

Transactions with Foreign Persons

“A U.S. person” means any person resident in the United States or subject to the jurisdiction of the United States.

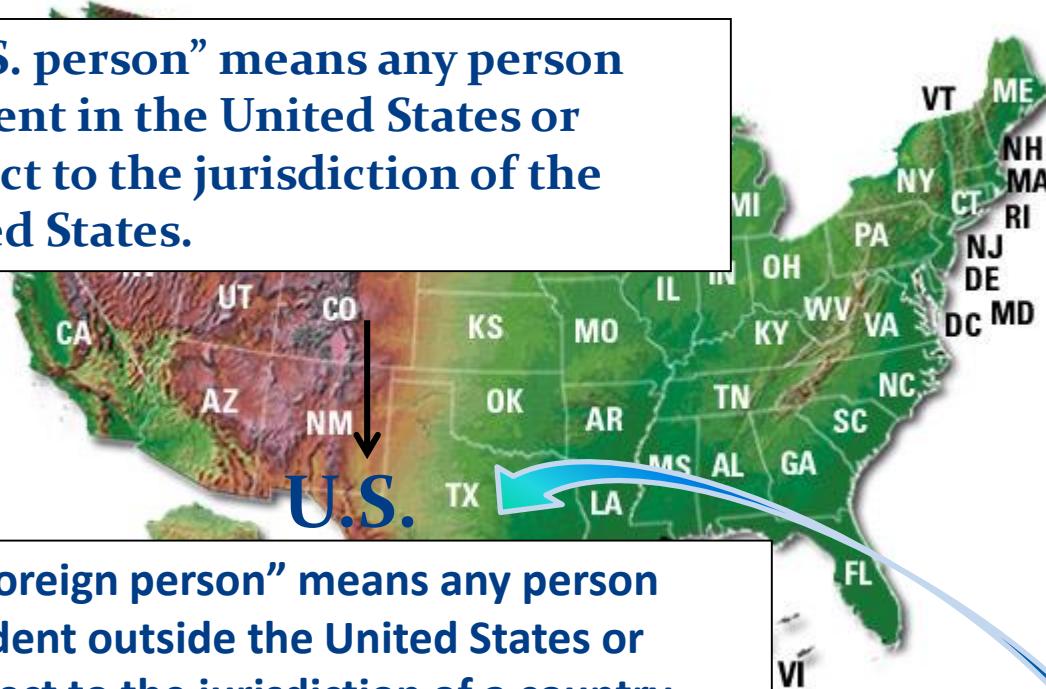
The word “person” used in this tutorial is a legal term that means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization and any government.

“A Foreign person” means any person resident outside the United States or subject to the jurisdiction of a country other than the United States.

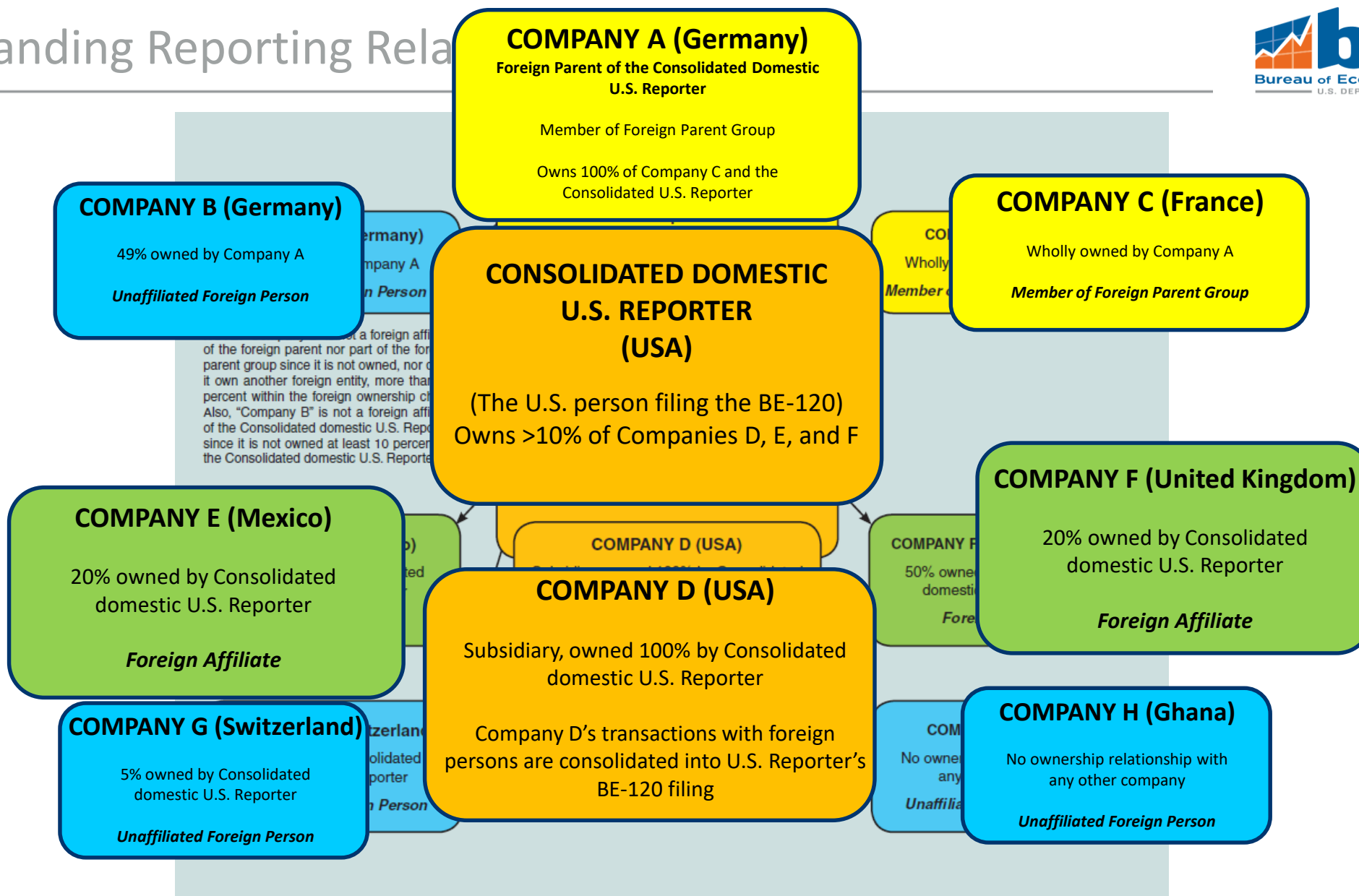
Sales

Purchases

Foreign Countries



Understanding Reporting Relationships



Transactions with Foreign Persons



Work Performed by Foreign Affiliates for Other Foreign Persons



- New intellectual property categories compared to 2011 BE-120
- Report transactions based on types of rights conveyed:
 - Rights to use
 - Rights to reproduce and/or distribute
 - Outright sale or purchase

Rights to use intellectual property

- Purchaser has right to use property, but not to distribute, sell, or
- Reproduce the protected material
- Typically referred to as “end-user agreements”

Examples – Rights to Use IP

Examples of rights to use include:



Rights to reproduce and/or distribute intellectual property

- Conveys to the purchaser the right to reproduce and or distribute copyrighted material

Outright sale or purchase of intellectual property, including use in perpetuity:

- Conveys transfer of ownership of an intellectual property to the purchaser, or
- Otherwise grants the purchaser a perpetual, irrevocable right to reproduce and/or distribute the intellectual property.

Examples - Outright Sale or Purchase of IP

Examples of these types of transactions include:

- Patents, copyrights and trademarks



- Manuscripts, literary and artistic works, photographs, musical libraries or recordings



- Pre-recorded video content or rights to reproduce or retransmit live performances and events



Additional Breakout of Services Categories:

| Previous Transaction Code | Service Type |
|---------------------------|--------------------------------------------------------------------|
| 12 | Computer and data processing services |
| 14 | Database and other information services |
| 16 | Engineering, architectural, and surveying services |
| 19 | Industrial-type installation, alteration, and maintenance services |
| 21 | Management, consulting, and public relations services |
| 29 | Research and development services |

Sales and purchases of computer and data processing services, previously reportable under transaction code 12, are now required to be reported among three categories:

- 12.1 Computer software, including end-user licenses and customization services
- 12.2 Cloud computing and data storage services
- 12.3 Other computer services

Sales and purchases of database and other information services, previously reportable under transaction code 14, should now be reported among two categories:

- 14.1 News agency services
- 14.2 Other information services

Sales and purchases of architectural, engineering, and surveying services, previously reportable under transaction code 16, should now be reported among three categories:

- 16.1 Architectural services
- 16.2 Engineering services
- 16.3 Surveying, cartography, certification, testing, and technical inspection services

NOTE: Sales and purchases of industrial engineering services, previously transaction code 18, should now be reported in transaction code 16.2

Change – Reporting Engineering and Mining



Previous Reporting

Sales of: construction services (code 13), engineering, architectural, and surveying services (code 16); and mining services (code 23), on Schedule C:

- Gross operating revenue
- Foreign expenses, and
- Goods exports

2017 BE-120 Reporting

ONLY sales of construction services on Schedule C. All other sales should be reported on Schedule A.

- Foreign expenses and goods exports are no longer reportable for engineering, architectural, surveying, and mining services.

Change – Industrial-type Maintenance



Sales and purchases of industrial-type maintenance, installation, alteration and training services, previously reportable under transaction code 19, should now be reported among two categories:

- 19.1 Maintenance services
- 19.2 Installation, alteration, and training services

Sales and purchases of management, consulting, and public relations services, previously reportable under transaction code 21, should now be reported among three categories:

- 21.1 Market research services
- 21.2 Public opinion and polling services
- 21.3 Other management, consulting, and public relations services

Sales and purchases of research and development services, previously reportable under transaction code 29, should now be reported among two categories:

- 29.1 Provision of customized and non-customized research and development services
- 29.2 Other research and development services

Change – Categories Broken out of “Other”

Several other service categories have been added to the survey:

| Transaction Code | Service Type |
|------------------|-----------------------------------------------------------------|
| 32 | Health services |
| 33 | Heritage and recreational services |
| 34 | Audiovisual and production services |
| 35 | Contract manufacturing services |
| 36 | Disbursements for sales promotion and representation |
| 37 | Photographic services, including satellite photography services |
| 38 | Space transportation services |
| 39 | Trade exhibition and sales convention services |
| 40 | Agricultural services |

- Information on sales and purchases of contract manufacturing services is now required for reporters that meet the threshold for filing additional details on the mandatory Schedules:
 - Description of primary manufactured good
 - Description of inputs used
 - Country and affiliation detail of foreign transactor
- For more information, see the related video titled “Reporting contract manufacturing activities” at www.bea.gov/be120

What is Contract Manufacturing?

- Contract manufacturing services covers the processing, assembly, labeling, packaging, and so forth of materials and physical components owned by others.
- The manufacturing is conducted by a manufacturing service provider who does not own the goods.
- The manufacturing service provider is paid a fee by the owner of the goods to provide the service.
- Ownership of the goods used does not transfer to the contract manufacturing service provider.

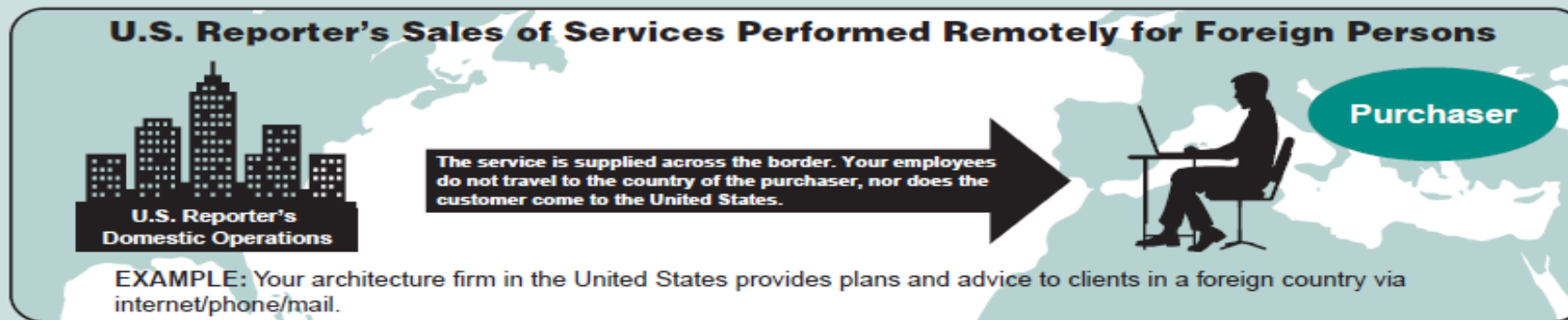
Services Performed Remotely

| Transaction Code | Service Type |
|------------------|------------------------------------------------------------------------------|
| 9 | Accounting, auditing, and bookkeeping services |
| 10 | Advertising services |
| 12.3 | Other computer services |
| 15 | Education services |
| 16.1 | Architectural services |
| 16.2 | Engineering services |
| 16.3 | Surveying, cartography, certification and technical services |
| 20 | Legal services |
| 21.1 | Market research services |
| 21.2 | Public opinion polling services |
| 21.3 | Other management, consulting, and public relations services |
| 29.1 | Provision of customized and non-customized research and development services |
| 29.2 | Other research and development services |

Schedule D – Remote Sales

SCHEDULE D – Percentage of Sales of Services to Foreign Persons Performed Remotely

If you reported sales of any of the services listed in the table below on **Schedule A**, please provide an estimate of the percentage of those services that were performed remotely from the U.S. Reporter's domestic offices via computer, email, telephone, etc. for the purchaser located abroad. The information provided in this section may be estimated based on recall or a general understanding of the U.S. Reporter's business operations. A video tutorial on reporting services performed remotely can be found at www.bea.gov/be120.



Percentage of Services Performed Remotely by the U.S. Reporter's Domestic Offices for Foreign Persons via Internet, Email, Text, Telephone, or Other Means

Exclude the portion of the sales of each service type charged for services performed on-site in the country of the purchaser, or services performed for a foreign customer temporarily located in the United States.

| Transaction code | Transaction type | Did you report this service on Schedule A? (Check yes or no) | For each "Yes" response, check the appropriate percentage range. (Check one) | | | | | | The information provided is based on (Check one) | |
|------------------|------------------------------------------------------|------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|-----------------------------------------------------|----------------------------------------|
| | | | Less than 25% | 25-49% | 50-74% | 75-89% | 90-99% | 100% | Accounting records | Recall/general knowledge of operations |
| 9 | Accounting, auditing, and bookkeeping services 51001 | ¹ <input type="checkbox"/> Yes ² <input type="checkbox"/> No | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ³ <input type="checkbox"/> | ³ <input type="checkbox"/> |
| 10 | Advertising services 51002 | ¹ <input type="checkbox"/> Yes ² <input type="checkbox"/> No | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ³ <input type="checkbox"/> | ³ <input type="checkbox"/> |
| 12.3 | Other computer services 51003 | ¹ <input type="checkbox"/> Yes ² <input type="checkbox"/> No | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ³ <input type="checkbox"/> | ³ <input type="checkbox"/> |
| 15 | Education services 51004 | ¹ <input type="checkbox"/> Yes ² <input type="checkbox"/> No | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ³ <input type="checkbox"/> | ³ <input type="checkbox"/> |

Schedule E – Remote Purchases

SCHEDULE E – Percentage of Purchases of Services from Foreign Persons Performed Remotely

If you reported purchases of any of the services listed in the table below on **Schedule B**, please provide an estimate of the percentage of those services that were performed remotely from the seller's foreign offices via computer, email, telephone, etc. for your U.S. domestic operations. The information provided in this section may be estimated based on recall or a general understanding of the U.S. Reporter's business operations. A video tutorial on reporting services performed remotely can be found at www.bea.gov/be120.



Percentage of Services Performed Remotely by the Foreign Seller via Internet, Email, Text, Telephone, or Other Means

Exclude the portion of the purchases of each service type performed on-site in the country of the seller, or services performed by a foreign seller temporarily located in the United States.

| Transaction code | Transaction type | Did you report this service on Schedule B ? (Check yes or no) | For each "Yes" response, check the appropriate percentage range. (Check one) | | | | | | The information provided is based on (Check one) | |
|------------------|---------------------------------------------------------------------|-------------------------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|-----------------------------------------------------|----------------------------------------|
| | | | Less than 25% | 25-49% | 50-74% | 75-89% | 90-99% | 100% | Accounting Records | Recall/general knowledge of operations |
| 9 | Accounting, auditing, and bookkeeping services <small>61001</small> | ¹ <input type="checkbox"/> Yes <input type="checkbox"/> No | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ³ <input type="checkbox"/> | ³ <input type="checkbox"/> |
| 10 | Advertising services <small>61002</small> | ¹ <input type="checkbox"/> Yes <input type="checkbox"/> No | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ³ <input type="checkbox"/> | ³ <input type="checkbox"/> |
| 12.3 | Other computer services <small>61003</small> | ¹ <input type="checkbox"/> Yes <input type="checkbox"/> No | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ³ <input type="checkbox"/> | ³ <input type="checkbox"/> |
| 15 | Education services <small>61004</small> | ¹ <input type="checkbox"/> Yes <input type="checkbox"/> No | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ² <input type="checkbox"/> | ³ <input type="checkbox"/> | ³ <input type="checkbox"/> |

How Services are Performed – On-Site/Purchaser

Services performed on-site in the country of the purchaser:



How Services are Performed – On-site/Seller

Services performed on-site in the country of the seller:



How Services are Performed – Remotely

Services Performed Remotely:



Example: U.S. Reporter's Sales of Advertising Services

Total sales to foreign purchaser: \$3 million



Example: U.S. Reporter's Sales of Advertising Services – cont.



Example: U.S. Reporter's **Sales** of Advertising Services – cont.



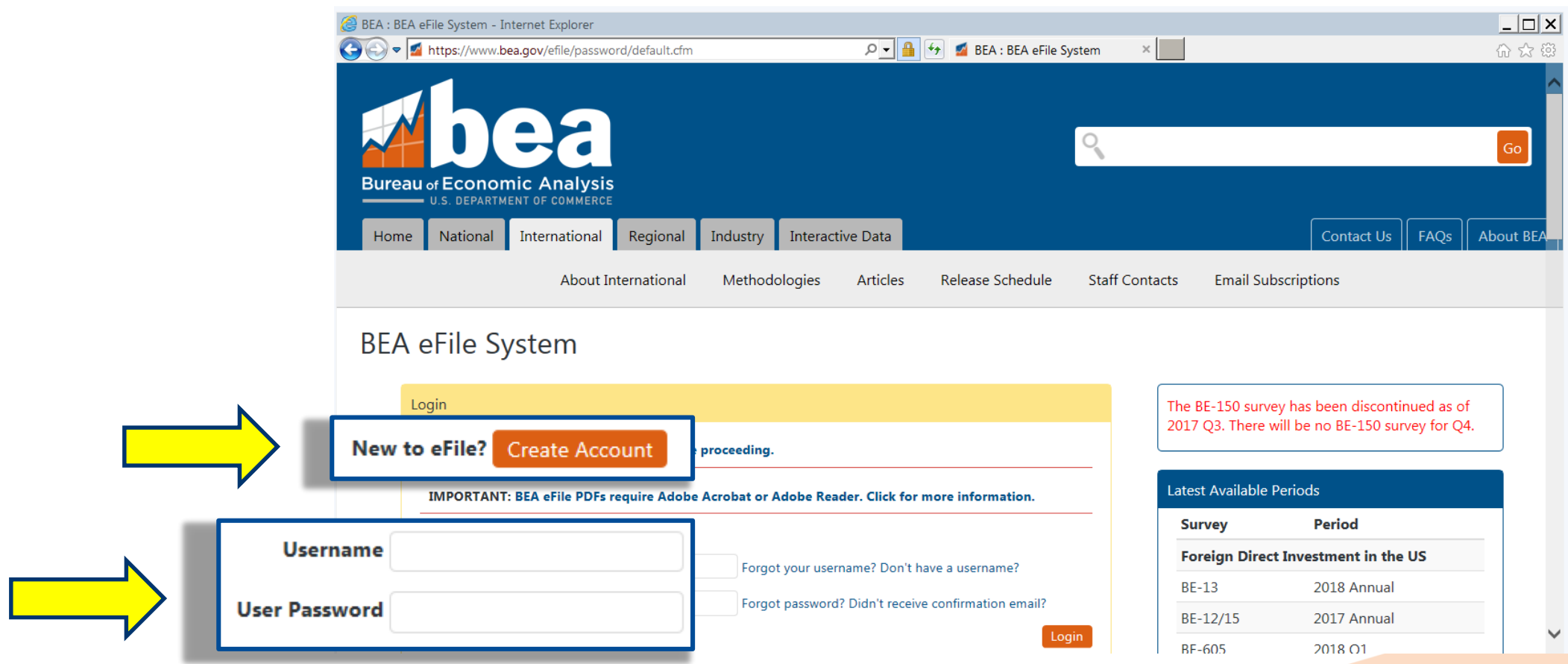
- **Total sales to foreign purchaser: \$3 million**
- **\$1 million performed on-site (33.3%)**
- **\$2 million for work performed remotely (66.6%)**

Example: U.S. Reporter's Sales of Advertising Services – cont.

| SCHEDULE D – Percentage of Sales of Services to Foreign Persons Performed Remotely | | | | | | | | | | |
|------------------------------------------------------------------------------------|------------------------------------------------------------------------------|----------------------------------------------------------------------------------|---------------------------------------------------------------------------------|----------------------------|---------------------------------------|----------------------------|----------------------------|----------------------------|-----------------------------------------------------|----------------------------------------|
| Transaction code | Transaction type | Did you report this service on Schedule A? (Check yes or no) | For each "Yes" response, check the appropriate percentage range. (Check one) | | | | | | The information provided is based on (Check one) | |
| | | | Less than 25% | 25-49% | 50-74% | 75-89% | 90-99% | 100% | Accounting records | Recall/general knowledge of operations |
| 9 | Accounting, auditing, and bookkeeping services | 51001 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 10 | Advertising services | 51002 1 <input checked="" type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input checked="" type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input checked="" type="checkbox"/> | 3 <input type="checkbox"/> |
| 12.3 | Other computer services | 51003 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 15 | Education services | 51004 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 16.1 | Architectural services | 51005 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 16.2 | Engineering services | 51006 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 16.3 | Surveying, cartography, certification, and technical inspection services | 51007 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 20 | Legal services | 51008 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 21.1 | Market research services | 51009 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 21.2 | Public opinion and polling services | 51010 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 21.3 | Other management, consulting, and public relations services | 51011 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 29.1 | Provision of customized and non-customized research and development services | 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |
| 29.2 | Other research and development services | 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No | 1 <input type="checkbox"/> | 2 <input type="checkbox"/> | 3 <input type="checkbox"/> | 4 <input type="checkbox"/> | 5 <input type="checkbox"/> | 6 <input type="checkbox"/> | 3 <input type="checkbox"/> | 3 <input type="checkbox"/> |

Filing the BE-120 with eFile

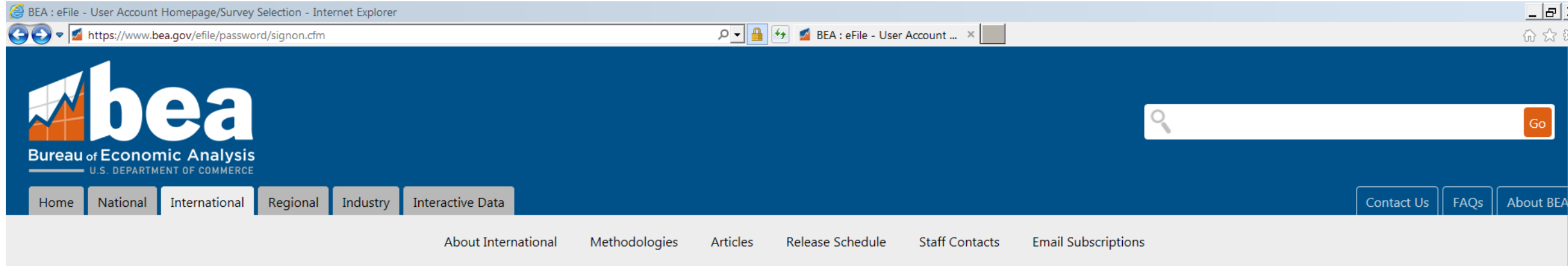
- You can file safely and securely through BEA's eFile site.
- www.bea.gov/eFile



The screenshot shows the BEA eFile System login page in Internet Explorer. The browser address bar shows <https://www.bea.gov/eFile/password/default.cfm>. The page features the BEA logo and navigation tabs for Home, National, International, Regional, Industry, and Interactive Data. A search bar is located in the top right. Below the navigation tabs, there are links for Contact Us, FAQs, and About BEA. The main content area is titled "BEA eFile System" and includes a "Login" button. A yellow arrow points to the "New to eFile? Create Account" link. Another yellow arrow points to the "Username" and "User Password" input fields. A red box highlights the "Create Account" button. A red text box on the right states: "The BE-150 survey has been discontinued as of 2017 Q3. There will be no BE-150 survey for Q4." Below this, a table titled "Latest Available Periods" lists surveys and their periods.

| Survey | Period |
|--------------------------------------------|-------------|
| Foreign Direct Investment in the US | |
| BE-13 | 2018 Annual |
| BE-12/15 | 2017 Annual |
| RF-605 | 2018 Q1 |

Filing the BE-120 with eFile



eFile - User Account Homepage/Survey Selection

To file a survey with BEA, surveys must be linked to your user account using one of the options in [Survey Tools](#). Once linked, the surveys will appear under Linked Surveys in the page below. (Scroll down or click [here](#) to access your previously linked surveys.)

- [Looking for a secure message? \(PDF File\)](#)
- [Looking for the 2017 BE-12 extension request? \(PDF File\)](#)

User Info

Name: Makia Riley

Email: makia.riley@bea.gov

Phone: 301-278-9182

[Update User Info](#)

[Change Your Password](#)

[Log Out](#)

Linked Surveys

- [Need to link or add a survey?](#)

Filing the BE-120 with eFile

Add New BE-12 Report

To file a **BE-13 Survey of New Foreign Direct Investment in the United States.**


Add a New BE-13 Report

To file a **BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property with Foreign Persons**, first review the below criteria to determine the appropriate option.

Click the button below if the following apply:

- The entity being reported has filed on the BE-120 benchmark OR BE-125 Quarterly Survey of Transactions in Selected Services and Intellectual Property with Foreign Persons OR...

BEA notifying you to file the BE-120.



Link a BE-120 Report

Click the button below if the following apply:

- The entity being reported has **NEVER** filed on the BE-120 or BE-125 Quarterly Survey of Transactions in Selected Services and Intellectual Property with Foreign Persons AND...
- You did **NOT** receive a letter from BEA notifying you to file the BE-120, AND...
- The entity meets the filing requirements for the survey (see requirements below)

Filing requirements - A BE-120 report is required of each U.S. person that had sales to foreign persons or purchases from foreign persons in the services and intellectual property categories covered by the survey during its 2017 fiscal year. A response is required from persons subject to the reporting requirements of the BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property whether or not they are contacted by BEA.

Add New BE-120 Report

eFile: Submitting a BE-120 Link Request



eFile Link Request

Request access for eFile. Fields denoted by * are required.

The BE-150 survey has been discontinued as of 2017 Q3. There will be no BE-150 survey for 2018.

BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With

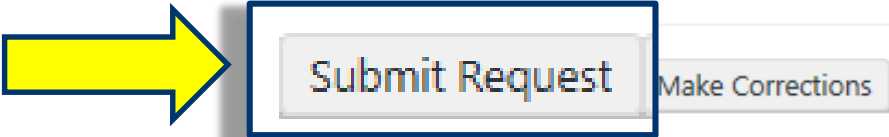
| | |
|-----------------------------------------------------------------------------------------------------------------------------------|--|
| Survey* | |
| First Name* | |
| Last Name* | |
| Company Name (The name of the entity being reported. If you are filing on behalf of another company, enter that company's name.)* | |
| Telephone Number* | |
| email Address* | |
| Confirm email Address* | |
| Fax Number | |
| BEA ID or eFile ID as it appears on correspondence from BEA (not the same as your username) | |
| Comments or Additional Info (Limit 500 Characters) | |
| Next Step | |

eFile Link Request

Verify the Information.

Verify the information below. If everything is correct, click "Submit Request", otherwise click the "Make Corrections" button.

| | |
|------------------------------|---------------------|
| Survey: | BE-120 |
| First Name: | Makia |
| Last Name: | Riley |
| Company Name: | Makia Worldwide |
| Phone Number: | 301-278-9182 |
| email address: | makia.riley@bea.gov |
| Fax Number: | |
| Address Label ID: | 888099515 |
| Comments or Additional Info: | |



eFile: Submitting a BE-120 Link Request



eFile Link Request

Request Received.

Your request has been received. Once your request has been verified, an email notice will be sent to makia.riley@bea.gov. Once you have received the email, you will be able to access the new ID/Survey by logging into the eFile system using your username and password. For security purposes, you may be contacted by BEA staff for additional information.

[Back to the eFile system](#)

eFile: Adding a BE-120 Report



Add New BE-12 Report

To file a **BE-13 Survey of New Foreign Direct Investment in the United States.**

Add a New BE-13 Report

To file a **BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property with Foreign Persons**, first review the below criteria to determine the appropriate option.

Click the button below if the following apply:

- The entity being reported has filed on the BE-120 benchmark OR BE-125 Quarterly Survey of Transactions in Selected Services and Intellectual Property with Foreign Persons OR...
- You received a letter from BEA notifying you to file the BE-120.

Link a BE-120 Report

Click the button below if the following apply:
• The entity **NEVER** filed on the BE-120 or BE-125 Quarterly Survey in Selected Services and Intellectual Property with Foreign Persons AND...

- You did **NOT** receive a letter from BEA
- The entity meets the filing requirements for the survey

Filing requirements: A BE-120 report is required of each U.S. person that had sales to foreign persons or purchases from foreign persons in the services and intellectual property categories covered by the reporting requirements of the BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property with Foreign Persons.

Add New BE-120 Report

eFile: Adding a BE-120 Report



Complete the information below to begin. Items with a * are required.

| Mailing Address | |
|----------------------------------------------------------------------------------------------------------------------------|------------------------|
| (This is where BEA should send survey forms and related correspondence regarding this survey. Fields with * are required.) | |
| Company Name*: | |
| In Care Of: | |
| Attention: | |
| Title: | |
| Street 1*: | |
| Street 2: | |
| City*: | |
| State/Territory/Province (if in the U.S. or Canada)*: | <div><div></div></div> |
| Zip/Postal Code (if none, enter N/A)*: | |
| Country (if not the U.S. or a U.S. territory): | <div><div></div></div> |
| Contact Information | |
| (This is the individual BEA should contact regarding this survey. Fields with * are required.) | |
| Contact Name*: | |
| Phone Number*: | |
| Fax Number: | |
| E-mail Address*: | |

Submit

Filing a BE-120 with eFile



eFile - User Account Homepage/Survey Selection

To file a survey with BEA, surveys must be linked to your user account using one of the options in [Survey Tools](#). Once linked, the surveys will appear under Linked Surveys in the page below. (Scroll down or click [here](#) to access your previously linked surveys.)

- [Looking for a secure message? \(PDF File\)](#)
- [Looking for the 2017 BE-12 extension request? \(PDF File\)](#)

User Info

Name: Makia Riley

Email: Makia.Riley@bea.gov

Phone:

U.S.

Cha

Linked Surveys

- [Need to link or add a survey?](#)

Services Transactions

BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons

- | | |
|--------|-------------------------------------------|
| Select | Makia's Test Company, Inc. (E00000313_1) |
| Select | Makia's Test Company 2, LLC (E00000314_1) |
| Select | Makia's Test Company 4, LLC (E00000315_1) |
| Select | Makia's Test Company 5, LLC (E00000316_1) |

Filing a BE-120 with eFile



eFile - Survey Homepage

BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons

E00000313_1 Makia's Test Company, Inc.

Secure Messaging - (see FAQs)

The secure messaging system allows you to send and receive messages and files securely with the BEA.

You have no new secure messages.

To send a secure message, select a filing period below and select "Go to the Secure Mailbox" in the "Secure Messaging" section. Messages are organized by filing period. Select the filing period that your message relates to or, for general questions/comments, select the period you are currently working on.

[View All Secure Messages](#)

Survey Filing

Logout

Back to Survey Selection

Import Data

Below is a list of all of the eFile survey periods available for the BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons for Makia's Test Company, Inc..

BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons

| Filing Period | Select |
|---------------|--------|
| 2017 Annual | Select |
| 2018 | Select |

Select

Select

Filing a BE-120 with eFile



Survey Filing

Form: Below is the form for you to report. The form type has been selected based on information in our records. After submitting/saving your data with the PDF form, you can click the "Update Submission Status" button to verify the submission. If you have saved your data without doing a final submission, you can click the "Submit Saved Data" button to submit your data to BEA.

| Form Tools | |
|--------------------------|--|
| Update Submission Status | |
| Import Data | |
| Look up Industry Codes | |

IMPORTANT!!!
If you are using the Google Chrome browser, our PDF forms may not work correctly. See our page on how to use the eFile system with Google Chrome before proceeding.

Do you want to open or save **BE120_E00000315632.pdf** (2.66 MB) from **bea.gov**?

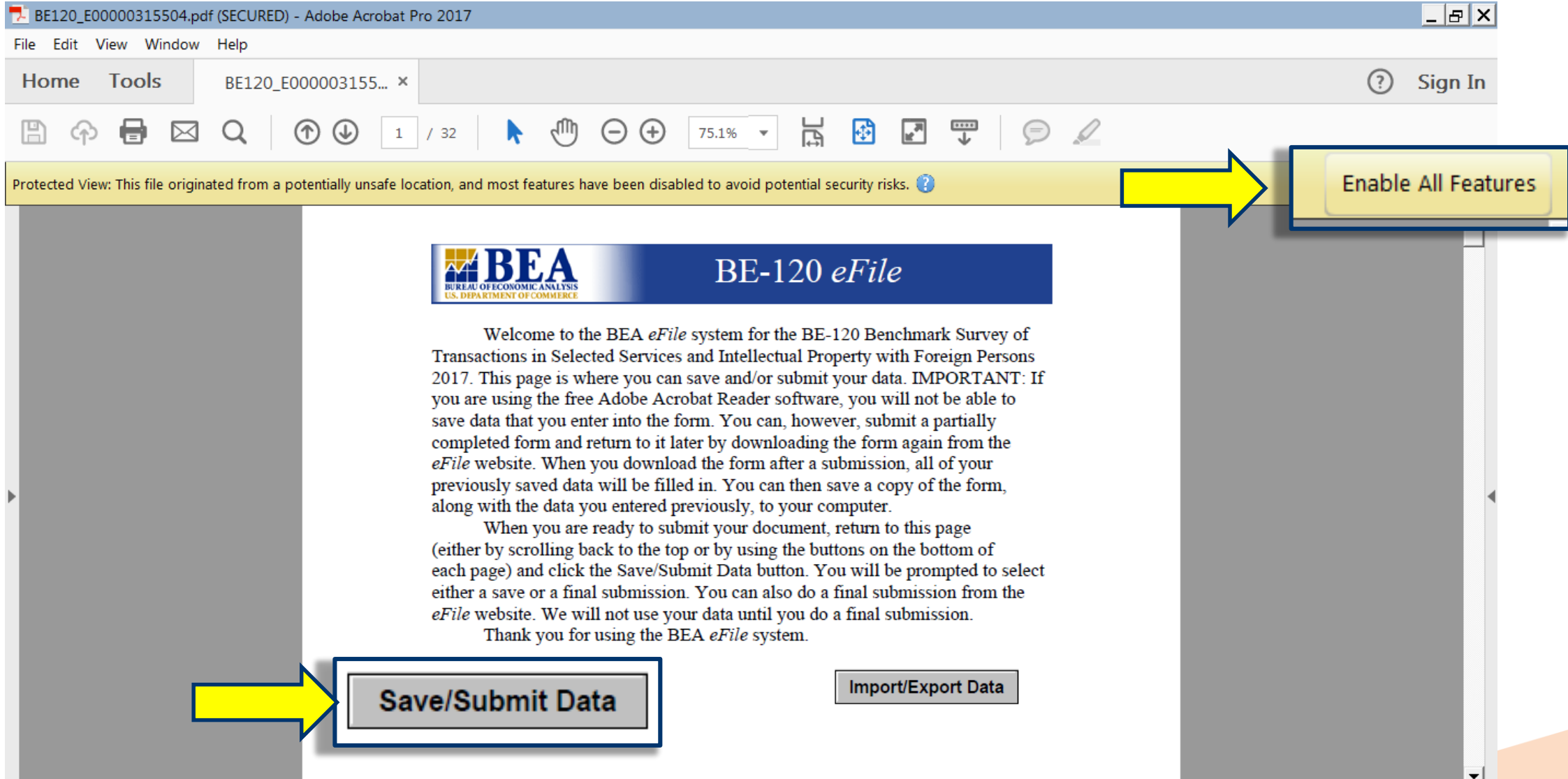
Open

Save

Cancel

| ID | Name | Country | Form | Filing Status | Submission Status | Download |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|---------------|-------------------------------------------------------------------------------------------------------------|---------------|-------------------------|------------------------------------------------------------------------------|
| E00000315 | Makia's Test Company 4, LLC | United States | BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons | Required | No data has been saved. | Click to download the form, including any saved data from previous sessions. |
| If you need an extra page to enter data, select from the following list and click "add overflow". The new page will appear as a new form in a list below. Click the download button to enter data. For your convenience, three overflow sheets are available for data entry with each download. | | | | | | |

Filing a BE-120 with eFile



BE120_E00000315504.pdf (SECURED) - Adobe Acrobat Pro 2017

File Edit View Window Help

Home Tools BE120_E000003155... x ? Sign In

Protected View: This file originated from a potentially unsafe location, and most features have been disabled to avoid potential security risks. ?

BEA BE-120 eFile
BUREAU OF ECONOMIC ANALYSIS
U.S. DEPARTMENT OF COMMERCE

Welcome to the BEA *eFile* system for the BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property with Foreign Persons 2017. This page is where you can save and/or submit your data. **IMPORTANT:** If you are using the free Adobe Acrobat Reader software, you will not be able to save data that you enter into the form. You can, however, submit a partially completed form and return to it later by downloading the form again from the *eFile* website. When you download the form after a submission, all of your previously saved data will be filled in. You can then save a copy of the form, along with the data you entered previously, to your computer.

When you are ready to submit your document, return to this page (either by scrolling back to the top or by using the buttons on the bottom of each page) and click the Save/Submit Data button. You will be prompted to select either a save or a final submission. You can also do a final submission from the *eFile* website. We will not use your data until you do a final submission.

Thank you for using the BEA *eFile* system.

Save/Submit Data Import/Export Data

Filing a BE-120 with eFile



Survey Filing

Form: Below is the form for you to report. The form type has been selected based on information in our records. After submitting/saving your data with the PDF form, you can click the "Update Submission Status" button to verify the submission. If you have saved your data without doing a final submission, you can click the "Submit Saved Data" button to submit your data to BEA.

| Form Tools | |
|--------------------------|--|
| Update Submission Status | |
| Import Data | |
| Look up Industry Codes | |

IMPORTANT!!!
If you are using the **Google Chrome** browser, our PDF forms may not work correctly. See our page on [how to use the eFile system with Google Chrome](#) before proceeding.

| Extension Request | |
|----------------------------|--|
| Request a Filing Extension | |

| ID | Name | Country | Form | Filing Status | Submission Status | Download |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|---------------|-------------------------------------------------------------------------------------------------------------|-------------------------|----------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| E00000315 | Makia's Test Company 4, LLC | United States | BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons | Required | No data has been saved. | Click to download the form, including any saved data from previous sessions. Download |
| If you need an extra page to enter data, select from the following list and click "add overflow". The new page will appear as a new form in a download button to enter data. For your convenience, three overflow sheets are available for data entry with each download. | | | | | | |
| Extra Schedule A's | | | | No data has been saved. | Click to download the form, including any saved data from previous sessions. Download | |

Filing a BE-120 with eFile



BE120_E00000315504.pdf (SECURED) - Adobe Acrobat Pro 2017

File Edit View Window Help

Home Tools

BE120_E000003155... x

Sign In

Save Open Print Email Find 1 / 32 75.1% Rotate Crop Lock Comment

Protected View: This file originated from a potentially unsafe location, and most features have been disabled to avoid potential security risks.

Enable All Features

BE-120 eFile

Welcome to the BEA *eFile* system for the BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property with Foreign Persons 2017. This page is where you can save and/or submit your data. **IMPORTANT:** If you are using the free Adobe Acrobat Reader software, you will not be able to save data that you enter into the form. You can, however, submit a partially completed form and return to it later by downloading the form again from the *eFile* website. When you download the form after a submission, all of your previously saved data will be filled in. You can then save a copy of the form,

Do you want to open or save **BE120_E00000315632.pdf** (2.66 MB) from **bea.gov**?

Open Save Cancel

either a save or a final submission. You can also do a final submission from the *eFile* website. We will not use your data until you do a final submission.
Thank you for using the BEA *eFile* system.

Save/Submit Data Import/Export Data

Requesting an Extension



Survey Filing

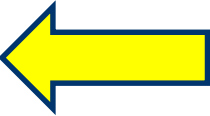
Form: Below is the form for you to report. The form type has been selected based on information in our records. After submitting/saving your data with the PDF form, you can click the "Update Submission Status" button to verify the submission. If you have saved your data without doing a final submission, you can click the "Submit Saved Data" button to submit your data to BEA.

| Form Tools | |
|--------------------------|--|
| Update Submission Status | |
| Import Data | |
| Look up Industry Codes | |

IMPORTANT!!!
If you are using the ~~Google Chrome~~ browser, our PDF forms may not work correctly. See our page on how to use the eFile system with Google Chrome before proceeding.

Extension Request

Request a Filing Extension



| ID | Name | Country | Form | Filing Status | Submission Status | Download |
|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------------------------------------------------------------------------------------------------------------|---------------|-------------------------------------|------------------------------------------------------------------------------------------|
| E00000315 | Makia's Test Company 4, LLC | United States | BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons | Required | No data has been saved. | Click to download the form, including any saved data from previous sessions. Download |
| | If you need an extra page to enter data, select from the following list and click "add overflow". The new page will appear as a new form in a list below. Click the download button to enter data. For your convenience, three overflow sheets are available for data entry with each download. | | | | Schedule A <input type="checkbox"/> | Add Overflow |
| | Extra Schedule A's | | | | No data has been saved. | Click to download the form, including any saved data from previous sessions. Download |

Requesting an Extension



Complete the form below to request an extension for filing this survey.

Due date - A completed report covering a reporting company's fiscal year ending in calendar year 2017 is due no later than June 29, 2018.

Extensions - For the efficient processing of the survey and timely dissemination of the results, it is important that your report be filed by the due date. Nevertheless, reasonable requests for extension of the filing deadline will be granted.

Please note - Extension requests must be received by the due date of June 29, 2018. Once the request has been reviewed, a response will be provided by secure message through the eFile system.

ALL FIELDS ARE REQUIRED:

| | |
|------------------------|-----------------------------|
| Date of Request | Mon, June 04, 2018 |
| Reporter ID | E00000315_1 |
| Reporter Name | Makia's Test Company 4, LLC |

Select the extension date below

- ☐ For the fiscal year ending in calendar year 2017, we request an extension to August 15, 2018.
- ☐ For the fiscal year ending in calendar year 2017, we request an extension to August 31, 2018.
- ☒ For the fiscal year ending in calendar year 2017, we request an extension to September 15, 2018.
- ☐ For the fiscal year ending in calendar year 2017, we request an extension to September 30, 2018.
- ☐ For the fiscal year ending in calendar year 2017, we request an extension **later then September 31, 2018**. Provide the date and an explanation in the "Notes" box below.

- ☐ For the fiscal year ending in calendar year 2017, we request an extension to August 15, 2018.
- ☐ For the fiscal year ending in calendar year 2017, we request an extension to August 31, 2018.
- ☐ For the fiscal year ending in calendar year 2017, we request an extension to September 15, 2018.
- ☐ For the fiscal year ending in calendar year 2017, we request an extension to September 30, 2018.
- ☐ For the fiscal year ending in calendar year 2017, we request an extension **later then September 31, 2018**. Provide the date and an explanation in the "Notes" box below. Be aware that extensions beyond September 30 will only be made at the discretion of BEA.

Notes - Reason for Extension Request

Submit Request



Requesting an Extension



eFile - Extension Request

BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons 2017

E00000315_1 Makia's Test Company 4, LLC

Request Received

Your request for an extension for filing the 2017 BE-120 Benchmark Survey of Transactions in Selected Services and Intellectual Property With Foreign Persons has been received. Due to the high volume of calls and other communications that the BE-120 is experiencing, consider your extension request approved unless a BEA representative contacts you.

Your new due date is September 15, 2018. To ensure time for processing of your information, it is important that you file by this date. You will not be granted an additional extension.

If you have any questions or need assistance, please call us at 301-278-9303 or send a secure message through eFile.

[Back to eFile](#)

SURVEY DUE DATE:

June 29, 2018

FOR ASSISTANCE

BE-120 Staff

301-278-9303

Assistance

be120help@bea.gov

BE-120 Form and Information

www.bea.gov/be120

eFile

www.bea.gov/eFile

Answers to Frequently Asked Questions (FAQs)

be120FAQ@bea.gov

Questions?



Q&A Period